

**EXECUTION OF BUSINESS PLAN PARAMETERS
OF THE JSC UZEX FOR 2018**

№	Indicators	Actual performance of parameters for 2017	Business plan for 2018	Actual performance of parameters for 2018	% fulfilment		growth over the same period last year
					%	total	%
I	Income - all	47 908 784	86 244 619	106 262 235	123,21%	20 017 616	121,80%
	<i>Revenue from commission fees (without VAT)</i>	<i>46 813 264</i>	<i>84 517 145</i>	<i>103 211 762</i>	<i>122,12%</i>	<i>18 694 617</i>	<i>120,48%</i>
	<i>Revenues from the provision of services to members of the exchange and bidders</i>	<i>1 095 521</i>	<i>1 727 474</i>	<i>3 050 473</i>	<i>176,59%</i>	<i>1 322 999</i>	<i>178,45%</i>
II	Expenses - all	42 135 262	71 124 864	77 771 116	109,34%	6 646 252	84,57%
	including:						
1	Production prime cost	13 202 541	20 635 729	16 151 961	78,27%	-4 483 768	22,34%
1.1	<i>Production material costs, including</i>	<i>2 745 392</i>	<i>4 883 333</i>	<i>1 978 863</i>	<i>40,52%</i>	<i>-2 904 470</i>	<i>-27,92%</i>
1.2	<i>Labor costs</i>	<i>5 202 935</i>	<i>8 196 846</i>	<i>6 945 151</i>	<i>84,73%</i>	<i>-1 251 695</i>	<i>33,49%</i>
1.3	<i>Deductions for social insurance</i>	<i>1 279 547</i>	<i>2 049 211</i>	<i>1 717 321</i>	<i>83,80%</i>	<i>-331 891</i>	<i>34,21%</i>
1.4	<i>Amortization of fixed and intangible assets</i>	<i>2 306 005</i>	<i>2 913 245</i>	<i>3 090 696</i>	<i>106,09%</i>	<i>177 451</i>	<i>34,03%</i>
1.5	<i>Other costs of special purpose</i>	<i>1 668 661</i>	<i>2 593 094</i>	<i>2 419 931</i>	<i>93,32%</i>	<i>-173 164</i>	<i>45,02%</i>
2	Period expenses	28 932 720	50 489 136	61 619 155	122,04%	11 130 019	112,97%
2.1	<i>Selling costs</i>	<i>416 278</i>	<i>610 306</i>	<i>649 724</i>	<i>106,46%</i>	<i>39 418</i>	<i>56,08%</i>
2.2	<i>Administrative expenses</i>	<i>4 704 940</i>	<i>6 670 933</i>	<i>7 960 422</i>	<i>119,33%</i>	<i>1 289 488</i>	<i>69,19%</i>
2.3	<i>Other operating expenses</i>	<i>23 811 502</i>	<i>43 207 896</i>	<i>53 009 009</i>	<i>122,68%</i>	<i>9 801 113</i>	<i>122,62%</i>
	Other operating income	757 777	825 000	965 878	117,08%	140 878	27,46%
	Profit (loss) from main operations	6 531 300	15 944 754	29 456 996	184,74%	13 512 242	351,01%
	Income from financial operations	156 875 446	6 369 317	14 016 703	220,07%	7 647 386	-91,07%
	<i>Gains from exchange rate differences</i>	<i>154 605 328</i>	<i>3 558 018</i>	<i>9 950 185</i>	<i>279,66%</i>	<i>6 392 166</i>	<i>-93,56%</i>
	<i>Interest income</i>	<i>2 194 055</i>	<i>2 761 299</i>	<i>3 967 132</i>	<i>143,67%</i>	<i>1 205 834</i>	<i>80,81%</i>
	<i>Dividend income</i>	<i>76 063</i>	<i>50 000</i>	<i>99 386</i>	<i>198,77%</i>	<i>49 386</i>	<i>30,66%</i>
3.	Expenses on financial activity	152 650 210	3 348 234	9 835 658	293,76%	6 487 424	-93,56%
	<i>exchange rate difference from revaluation of currency balance sheet items</i>	<i>152 650 210</i>	<i>3 348 234</i>	<i>9 835 658</i>	<i>293,76%</i>	<i>6 487 424</i>	<i>-93,56%</i>
III	Financial result before tax payment	10 756 536	18 965 837	33 638 040	177,36%	14 672 203	212,72%
	<i>Profit tax</i>	<i>1 924 845</i>	<i>3 775 217</i>	<i>7 326 046</i>	<i>194,06%</i>	<i>-3 550 829</i>	<i>280,60%</i>
V	Net profit	8 831 691	15 190 620	26 311 994	173,21%	11 121 374	197,93%